## central electric cooperative, inc. 2014 Annual Report

## Dedicated to providing our members safe, reliable and affordable power!





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www.central.coop



## President, and CEO & General Manager's Report

by Jody P. Weaver President, Board of Directors

and Matthew P. Boshaw CEO & General Manager

## **Living the Cooperative Difference**

In many ways, the year 2014 represented a return to normalcy for Central Electric Cooperative (CEC). After the challenges of 2013, we recognize that we are changed. Our dedicated personnel have been able to rebound and refocus our efforts to provide advancements in many areas as described below. We experienced a strong financial year, exceeding all of our loan covenant requirements and allocating nearly \$1,900,000 to members' patronage capital accounts. We also worked diligently with our power supplier to create a greater level of rate stability, then, and in the future. In 2014, CEC's hardworking staff and board continued providing safe, reliable electricity at a reasonable cost to its memberowners, was committed to the communities it serves, and dedicated to the Cooperative Difference.

Highlights for last year included:

- no rate change for members since mid-2013,
- returning \$1,180,000 in capital credits to members,
- the highest member survey rating in CEC history (a big thank you to all of our members), and
- helping almost 100 families in need pay electric bills during the heating season. The Family Fund program is funded entirely by

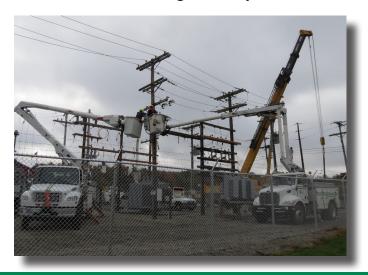
member contributions, the round-up program and unclaimed capital credits.

#### **Reliable Service**

Reliability and timely power restoration continued to be areas of emphasis in 2014. Total outage time per member for 2014 averaged 7.04 hours.

The cooperative continues to maintain its lines. In 2014, CEC:

- made major improvements in the Rockland, Prospect and Saxonburg substations,
- replaced 4,245 meters with new technology,
- inspected 5,557 poles, and
- cleared 272 miles of rights-of-way.



## **Quality Service**

The 2014 member survey resulted in the highest scores in its history, rating CEC high on people skills, and providing clear and understandable bills.

New technologies again played a big part in member satisfaction. In 2014 CEC:

- continued utilizing SmartHub, which provides convenient account access and twoway communication to members online or via mobile devices to manage payments, notifies customer service of account and service issues, checks usage and more, and
- increased electronic payment processing to 46 percent of all payments received, which is convenient for members and saves on processing costs.

#### Rates

CEC's retail electric rates did not change in 2014.



### **Community**

CEC continued in its commitment to the communities it serves. In 2014, CEC:

■ assisted 97 families in need pay their electric bills during the heating season, through its members' generosity. The program is funded by one-time donations, unclaimed capital credits and a member round-up program,

- sent two students on Youth Tour, where they made lifetime memories and learned about government and cooperatives,
- awarded two students the Good Neighbor Scholarship of \$1,000 each, and
- sponsored and participated in an Emergency Preparedness Seminar for the business community.



## **Annual Meeting** of the Members

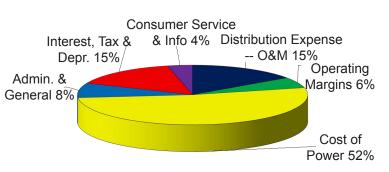
At the co-op's 2014 annual meeting, 861 members and guests attended, and re-elected William J. Eicher, representing Butler County; and elected Nancy Terwilliger Lenyak, representing Armstrong County to its board of directors. CEC encourages members to attend the 2015 Annual Meeting of the Members Friday, Aug. 21, 2015.

CEC is a Touchstone Energy Cooperative and serves approximately 25,000 members with over 3,000 miles of distribution line in portions of Allegheny, Armstrong, Butler, Clarion, Forest, Mercer and Venango counties. Find out more by visiting www.central.coop.

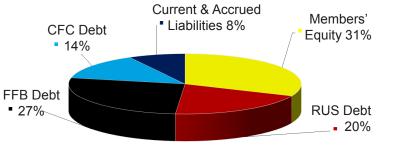


## Year-End Review — 2014 [Total Operating Budget: \$38,217,718]

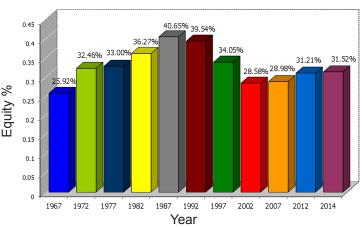
#### Where Your Electricity Dollar Went



Equity to Debt
Members' Ownership vs. Borrowed Capital
[Total Assets of \$109,256,788]
12/31/2014



#### Year-End Review — 2014 Equity/Assets Ratios



The statements on the following pages are compiled from the 2014 Audit Report as presented by the firm of Buffamante, Whipple Buttafaro, P.C. A complete copy of the audit is available for examination at the Central Electric Cooperative office during normal business hours.

### Members Working for Members: Meet Your Elected Representatives!



CEC Board of Directors

Pictured from left: (back row)
William Eichner, Butler County; Rick Weaver,
Clarion County; Jody Weaver, Clarion County;
Kenneth Durrett, Butler County; Kenneth Etzel,
Venango County; from left, (front row) Bette
Walters, Forest County; Nancy Lendyak,
Armstrong County; and Althea Smith,
Venango County.

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#### CENTRAL ELECTRIC COOPERATIVE, INC. MEMBERS' FINANCIAL REPORT FOR 2014

## STATEMENT OF REVENUE AND PATRONAGE CAPITAL AND RETAINED EARNINGS

For the years ended December 31,		2014	2013	
OPERATING REVENUES:				
Electric energy revenue	\$	37,296,737	\$	35,968,382
Customers' forfeited discounts and penalties		132,474		128,605
Rent from electric property		764,489		749,748
Miscellaneous service revenue		5,586		24,693
Miscellaneous electric revenue		24,018		21,884
TOTAL OPERATING REVENUES		38,223,304		36,893,312
OPERATING EXPENSES:				
Cost of power		19,953,503		19,888,936
Distribution - operations		1,631,452		1,727,312
Distribution - maintenance		4,224,281		3,627,194
Consumer accounts		1,022,348		936,738
Customer service and information		326,178		325,485
Sales		22,511		24,072
Administrative and general		3,031,968		3,063,740
Depreciation and amortization		3,820,433		3,616,836
Taxes		3,606		1,807
Interest - other		4,145		4,147
TOTAL OPERATING EXPENSES		34,040,425		33,216,267
OPERATING MARGINS BEFORE FIXED CHARGES		4,182,879		3,677,045
FIXED CHARGES:				
Interest on long-term debt		1,934,331		1,962,912
OPERATING MARGINS AFTER FIXED CHARGES	-	2,248,548		1,714,133
G & T AND OTHER CAPITAL CREDITS		672,760		866,611
NET OPERATING MARGINS		2,921,308		2,580,744
NON-OPERATING MARGINS:				
Interest income		74,270		62,658
Loss on disposition of property		(345,933)		(422,295)
Other		16,830		1,523
	-	(254,833)		(358,114)
TOTAL NON-OPERATING MARGINS NET MARGINS BEFORE PROVISION FOR TAXES ON	-	(204,000)		(330,114)
INCOME		2,666,475		2,222,630
PROVISION FOR TAXES ON INCOME		1,507		368
NET MARGINS		2,664,968		2,222,262
PATRONAGE CAPITAL, at beginning of year:		29,451,002		28,103,739
DATRONACE CARITAL				
PATRONAGE CAPITAL,				
before reclassification of non-operating margins not allocated and retirement of capital credits:		32,115,970		30,326,001
PRIOR YEAR MARGINS NOT ALLOCATED		749,747		
RETIREMENT OF CAPITAL CREDITS		1,292,366		874,999
PATRONAGE CAPITAL, at end of year:	\$	30,073,857	\$	29,451,002

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## CENTRAL ELECTRIC COOPERATIVE, INC. MEMBERS' FINANCIAL REPORT FOR 2014 BALANCE SHEETS

BALANCE SHEETS				
As of December 31,		2014		2013
ASSETS				
PROPERTY AND EQUIPMENT:				
Electric plant in service - at cost	\$	120,330,878	\$	117,961,271
Construction work in progress		1,132,474		566,707
1 0		121,463,352		118,527,978
Less accumulated provisions for depreciation		33,935,129		32,352,801
TOTAL ELECTRIC PLANT		87,528,223		86,175,177
OTHER ASSETS AND INVESTMENTS:		01,000,000		
Non-utility property, at cost		3,180		3,180
RUS cushion of credit		505,901		33,717
Investments in associated organizations		9,334,724		9,550,015
TOTAL OTHER ASSETS AND INVESTMENTS		9,843,805		9,586,912
TOTAL OTHER AGGETG AND INVESTMENTS		3,043,003		3,300,312
CURRENT ASSETS:				
Cash - general funds		4,461,526		2,994,960
Accounts and notes receivable:				
Trade (less accumulated provision for uncollectible accounts				
of \$130,000 and \$125,000 for 2014 and 2013 respectively)		4,014,137		4,101,937
Rental from electric property and other receivables		764,464		753,142
Materials and supplies (at average cost)		657,346		782,287
Other current and accrued assets		195,544		217,707
		,		,
TOTAL CURRENT ASSETS		10,093,017		8,850,033
DEFERRED CHARGES		1,877,604		2,064,433
	\$	109,342,649	\$	106,676,575
EQUITIES AND LIABILITIES				
EQUITIES AND LIABILITIES				
EQUITIES:	\$	111,105	\$	114 205
Memberships	*	30,073,857	Ψ	114,295 29,451,002
Patronage capital Other equities		4,267,229		3,472,118
TOTAL EQUITIES		34,452,191		33,037,415
TOTAL EQUITIES		34,432,131		33,037,413
LONG-TERM DEBT:				
		00 700 070		04 700 007
RUS notes, less current maturities		20,792,072		21,700,867
CFC notes, less current maturities		13,963,810		15,159,872
FFB notes, less current maturities		28,781,503		24,448,782
TOTAL LONG-TERM DEBT		63,537,385		61,309,521
NON-CURRENT LIABILITIES:				
Accumulated post retirement benefit obligation, less current portion	n	3,395,037		3,411,380
Accumulated provision for storms		300,000		300,000
TOTAL NON-CURRENT LIABILITIES		3,695,037		3,711,380
CURRENT LIABILITIES:				
Current maturities of long-term debt		2,657,715		2,389,740
Accounts payable:				
Purchased power		1,744,807		1,857,599
Other trade payables		279,895		1,393,393
Consumer deposits and prepayments		882,364		875,634
Other current and accrued liabilities		951,697		1,137,706
TOTAL CURRENT LIABILITIES		6,516,478		7,654,072
TOTAL LIABILITIES		73,748,900		72,674,973
DEFERRED CREDITS		1,141,558		964,187
COMMITMENTS AND CONTINGENCIES	\$	109,342,649	\$	106,676,575
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